

EGENCIA QUICK FACTS



SUPPLY

25,000 hotels partner through the Egencia Preferred Program for exclusive deals and offers

300+ airline carriers supported

350,000+ business friendly hotel properties, including 90,000+ alternative lodging instant bookable offering

160,000+ hotel properties have exclusive deals



35% more hotel inventory – YoY (2016 vs 2017)

52% hotels have preferential rates including mobile, tablet, and exclusive promotions

75% hotels offer a centralized payment solution thanks to our merchant coverage

4th largest TMC



+9% increase in gross bookings YoY

\$7 billion in gross bookings globally

+13% increase in revenue YoY

\$521 million revenue generated

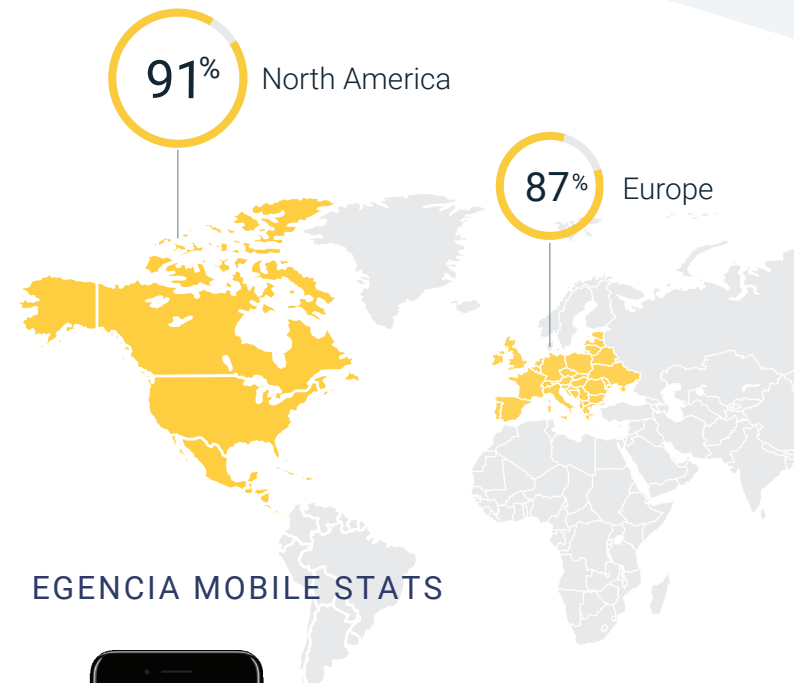
60+ countries operations worldwide

3,500+ employees worldwide

27 countries offering Egencia's fully integrated technology and service offering

37 countries serviced by Egencia Global Alliance Partners

ONLINE ADOPTION IN OUR MOST MATURE REGIONS



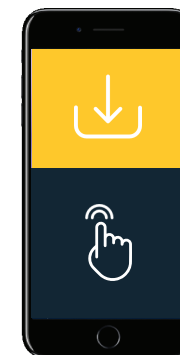
AWARDS AND RECOGNITION

Corporate Travel Awards named Egencia the **#1 TMC in the UK**

Travel News named Egencia the **#1 TMC in Sweden**

Tour Hebdo named Egencia the **#2 TMC in France**

EGENCIA MOBILE STATS

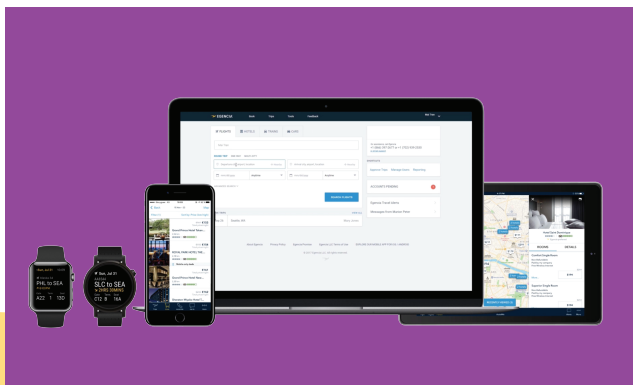


The Egencia app reached the 1 million cumulative downloads. **+65%** in 2017.

Travelers are increasingly using the app during their trips; in-trip views increased by **29%** - YOY (2016 vs 2017)

Fully Integrated Technology & Service

Every travel program dollar counts, that's why Egencia has continually invested in a fully integrated booking solution. Whether a traveler is visiting our website, speaking to a travel consultant or using our app, they will always have the same exceptional level of service. A fully integrated booking solution allows us to provide a consistent user experience across devices, invest more efficiently in innovation, and most importantly, keep pace with the evolving expectations of the modern traveler.



Create Your Travel Culture

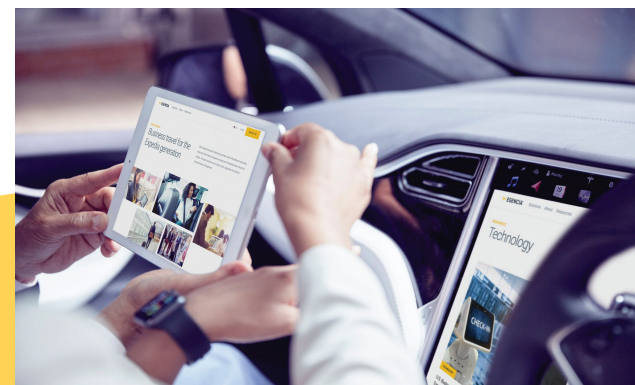
A well-executed travel program not only contributes to traveler satisfaction, but retains talent in your organization. Our solutions are adapted to help you achieve your budgetary goals but also promote the right travel culture. Egencia empowers employees with the right booking tools and services, which will in turn increase online adoption while driving down costs.



Products That Add Real Value

We are committed to delivering new features that add real value for our customers. Examples of new features we rolled out in 2017 include the ability to exchange or cancel flights online for Travelers, expanded booking and management capabilities in the Egencia App and added brand new travel analytics workspaces for Travel Managers.

Take a full product tour at: bit.ly/EgenciaProductTour



Egencia **makes every business trip count** for travelers and travel managers by leveraging an industry-leading technology platform simplifies the process of planning, booking and managing business travel. Relying on timely, data-driven insights from Egencia, businesses stay one step ahead by making choices that align with traveler preference and corporate policy. A dedicated team of travel consultants is ready to assist every step of the way, whenever and wherever needed. Egencia serves small, mid-cap and multi-national companies in more than 60 countries.

To connect with Egencia, visit www.egencia.com or follow us on **Twitter** or **LinkedIn**. You can also follow along on our **blog**.



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